

86-1-11. Minimum curricula and standards for course. (a) Each school offering a course approved by the commission under subsection (a) of K.S.A. 58-3046a, and amendments thereto, shall use a course outline provided by the commission and shall register the course under the title "principles of real estate."

(b) Each school offering a course approved by the commission under subsection (b) of K.S.A. 58-3046a, and amendments thereto, shall use a course outline provided by the commission and shall register the course under the title "broker pre-license course."

~~(c) The 12 hours of additional instruction required by subsection (c), paragraph (d)(2), paragraph (e)(2), paragraph (f)(2), and paragraph (f)(3) of K.S.A. 58-3046a, and amendments thereto, shall consist of courses approved by the commission.~~

~~(1) The hours required for each renewal of a salesperson's license after January 1, 1999 shall consist of at least three hours designated as mandatory core hours and not more than nine hours designated as elective hours.~~

~~(2) The hours required for each renewal of a broker's license after January 1, 1999 shall consist of at least six hours designated as mandatory core hours and not more than six hours designated as elective hours.~~

ATTORNEY GENERAL

JUN 21 2007

APPROVED BY 

DEPT. OF ADMINISTRATION

MAY 31 2007

APPROVED BY FDL

~~(3) Each course approved by the commission shall be designated, at the discretion of the commission, as either mandatory core hours or elective hours.~~

~~(4) On and after January 1, 2000, the following courses may be approved by the commission as mandatory core hours:~~

~~(A) A course registered under the title "required salesperson and broker core." Each school offering the course shall use a course outline limited to the topics of brokerage relationships and misrepresentation; and~~

~~(B) a course registered under the title "required broker core." Each school offering the course shall use a course outline limited to one or more of the following topics:~~

~~(i) Procedures manuals;~~

~~(ii) trust accounts;~~

~~(iii) management, including all facets of supervising a real estate company;~~

~~(iv) common violations of the real estate brokers' and salespersons' license act and the brokerage relationships in real estate transactions act;~~

~~(v) commercial sales and leasing issues; or~~

~~(vi) farm and ranch issues.~~

ATTORNEY GENERAL

JUN 21 2007

APPROVED BY 

DEPT. OF ADMINISTRATION

MAY 31 2007

APPROVED BY FDL

~~(5) In any advertising of a course entitled "required broker core," the school shall identify each topic listed in paragraphs (c)(1)(B)(i) through (vi) above that is covered by the course.~~

~~(6) Each salesperson shall meet the mandatory core requirement pursuant to paragraph (c)(1) above by taking either of the following:~~

~~(A) A course entitled "required salesperson core" or "required broker core," approved by the commission and completed before January 1, 2000; or~~

~~(B) a course entitled "required salesperson and broker core," approved by the commission and completed after January 1, 2000.~~

~~(7) Each broker shall meet the mandatory core requirement pursuant to paragraph (c)(2) above by taking either of the following:~~

~~(A) A course entitled "required broker core," approved by the commission and completed before January 1, 2000; or~~

~~(B) a course entitled "required salesperson and broker core" and a course entitled "required broker core," both approved by the commission and completed after January 1, 2000.~~

~~(8) Credit given to any licensee for a course submitted by the licensee pursuant to subsection (j) of K.S.A. 58-3046a, and amendments thereto, shall be designated by the commission either as meeting a mandatory core requirement or as elective hours.~~

ATTORNEY GENERAL

JUN 21 2007

APPROVED BY 

DEPT. OF ADMINISTRATION

MAY 31 2007

APPROVED BY FDL

~~(9) A nonresident of Kansas may receive elective hour credit for courses approved by the commission of the nonresident's state of residence. A nonresident may receive credit for a mandatory core requirement only for courses approved by the commission pursuant to this regulation.~~

~~(10) Each approved course shall have a total instruction time of no fewer than three hours.~~

~~(11) Any licensee may receive a maximum of three hours of credit during any renewal period for real estate appraisal courses designated as such by the commission.~~

~~(d) Instruction required by paragraph (d)(1) of K.S.A. 58-3046a, and amendments thereto, shall include 30 hours of instruction designated by the commission as required hours and 20 hours elected by the licensee from courses approved by the commission pursuant to subsection (c) of this regulation. Each school offering a course approved by the commission under subsection (c) of K.S.A. 58-3046a, and amendments thereto, shall use a course content outline provided by the commission and shall register the course under the title "Kansas practice course."~~

(d) Each school offering a course approved by the commission under subsection (d) of K.S.A. 58-3046a, and amendments thereto, shall

ATTORNEY GENERAL

DEPT. OF ADMINISTRATION

JUN 21 2007

MAY 31 2007

APPROVED BY



APPROVED BY FDL

use a course content outline provided by the commission and shall register the course under the title "Kansas law course."

(e) The 12 hours of additional instruction required by subsections (e) and (f) of K.S.A. 58-3046a, and amendments thereto, shall consist of courses approved by the commission.

(1) The hours required for each renewal of a salesperson's license shall consist of at least three hours designated as mandatory core hours and not more than nine hours designated as elective hours.

(2) The hours required for each renewal of a broker's license shall consist of at least six hours designated as mandatory core hours and not more than six hours designated as elective hours.

(3) Each course approved by the commission shall be designated by the commission as either mandatory core hours or elective hours.

(4) The following courses may be approved by the commission as mandatory core hours:

(A) A course registered under the title "required salesperson and broker core." Each school offering this course shall use a course outline limited to the topics of brokerage relationships and misrepresentation; and

(B) a course registered under the title "required broker core." Each school offering this course shall use a course outline limited to one or more of the following topics:

ATTORNEY GENERAL **DEPT. OF ADMINISTRATION**

JUN 21 2007

MAY 31 2007

APPROVED BY



APPROVED BY FDL

DEPT. OF ADMINISTRATION

JUN 19 2007

APPROVED BY FDL

86-1-11

Page 6

(i) Procedures manuals;

(ii) trust accounts;

(iii) management, including all facets of supervising a real estate company;

(iv) common violations of the real estate brokers' and salespersons' license act and the brokerage relationships in real estate transactions act;

(v) commercial sales and leasing issues; or

(vi) farm and ranch issues.

(5) In any advertising of a course entitled "required broker core," the school shall identify each topic listed in paragraphs (e)(4)(B)(i) through (vi) that is covered by the course.


(6) Each salesperson shall meet the mandatory core requirement specified in paragraph (e)(1) by taking a course approved by the commission titled "required salesperson and broker core."

(7) Each broker shall meet the mandatory core requirement specified in paragraph (e)(2) by taking two courses approved by the commission titled "required salesperson and broker core" and "required broker core."

(8) Credit given to any licensee for a course submitted by the licensee pursuant to subsection (k) of K.S.A. 58-3046a, and amendments

ATTORNEY GENERAL

JUN 21 2007

APPROVED BY 

DEPT. OF ADMINISTRATION

JUN 19 2007

APPROVED BY FDL

86-1-11

Page 7

thereto, shall be designated by the commission either as meeting a mandatory core requirement or as elective hours.

(9) A nonresident of Kansas may receive elective-hour credit for courses approved by the commission of the nonresident's state of residence. A nonresident of Kansas may receive credit for a mandatory core requirement only for courses approved by the commission pursuant to this regulation.

(10) Each approved course shall have a total instruction time of at least three hours.

(11) Any licensee may receive a maximum of three hours of credit during any renewal period for real estate appraisal courses designated as such by the commission.

~~(e) (f) The 30 hours of instruction designated as required hours under subsection (d) of this regulation and the 30 hours of instruction required by paragraph (e)(1) and paragraph (f)(1) of K.S.A. 58-3046a, and amendments thereto, shall consist of either of the following:~~

(1) A course registered under the title "salesperson's post-license course." ~~Any~~ Each school offering the course shall use a course outline provided by the commission; or

(2) 30 hours of commercial courses approved by the commission.

(Authorized by K.S.A. 2006 Supp. 58-3046a, as amended by 2007 HB

ATTORNEY GENERAL

JUN 21 2007

APPROVED BY 

2295, sec. 6, and 1998 Supp. K.S.A. 74-4202(b); implementing K.S.A.
1998 2006 Supp. 58-3046a, as amended by 2007 HB 2295, sec. 6;
effective, T-86-31, Sept. 24, 1985; effective May 1, 1986; amended, T-87-
32, Nov. 19, 1986; amended May 1, 1987; amended May 1, 1988;
amended Sept. 26, 1988; amended Nov. 18, 1991; amended Dec. 20,
1993; amended Dec. 29, 1995; amended Jan. 1, 1997; amended, T-86-
10-1-97, Oct. 1, 1997; amended Oct. 24, 1997; amended Sept. 17, 1999;
amended, T-_____, _____.)

ATTORNEY GENERAL

JUN 21 2007

APPROVED BY 

DEPT. OF ADMINISTRATION

JUN 19 2007

APPROVED BY FDL